



ANNUAL REPORT

2022-2023

CELEBRATING 35 YEARS OF HOSPICE CARE IN NIAGARA COUNTY



Our Mission:
We are dedicated
to providing
the right care,
in the right place,
at the right time.



NiagaraHospice.org
(716) 439-4417

A MESSAGE FROM LEADERSHIP

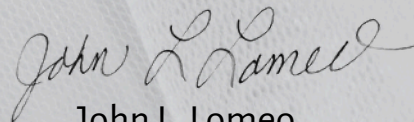
2022-2023 was a special year for Niagara Hospice, as you will read on the following pages. We are honored to care for you and your loved ones, and we thank you for entrusting us with your care.

As the only hospice in Niagara County since 1988, we are dedicated to providing specialized, expert care to patients and personalized support for families, much of which is supported by donations.

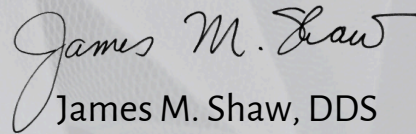
We thank the countless individuals, foundations, businesses, and community groups who have supported us throughout our 35 years.

A very big thank you goes out to our staff & volunteers...they are truly the heart of Niagara Hospice.

With gratitude,



John L. Lomeo
President & CEO

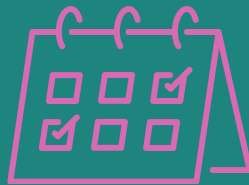


James M. Shaw, DDS
Chairman

PATIENT CARE...YEAR IN REVIEW



1,142
patients



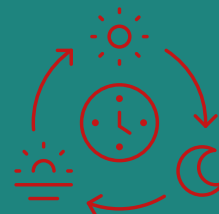
63,419 total
days of care



967 new patient
admissions



1,502 referrals



173.8
average daily census

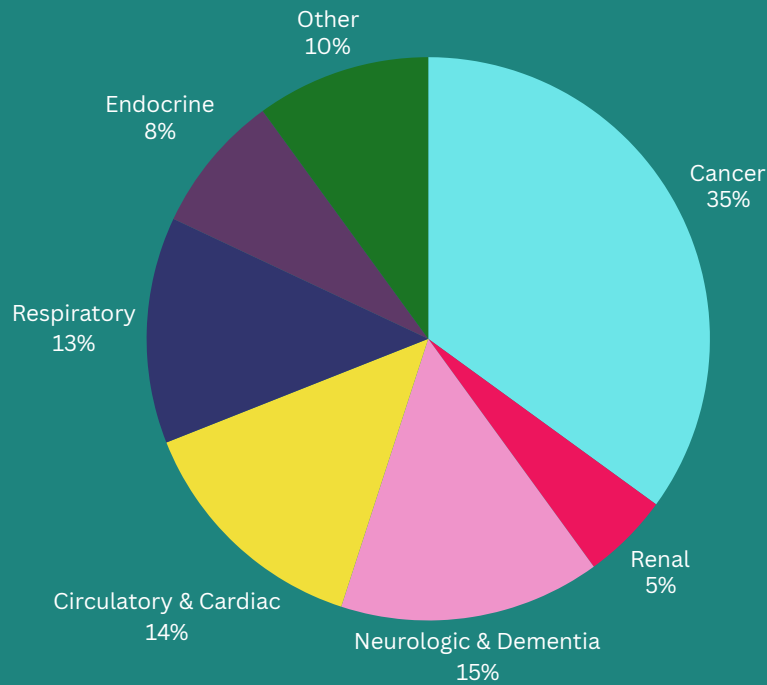


IN THE WORDS OF FAMILIES TOUCHED BY NIAGARA HOSPICE...
"Hospice is true 'comfort care' that provides peace of mind for the patient and the family."

PATIENT DEMOGRAPHICS

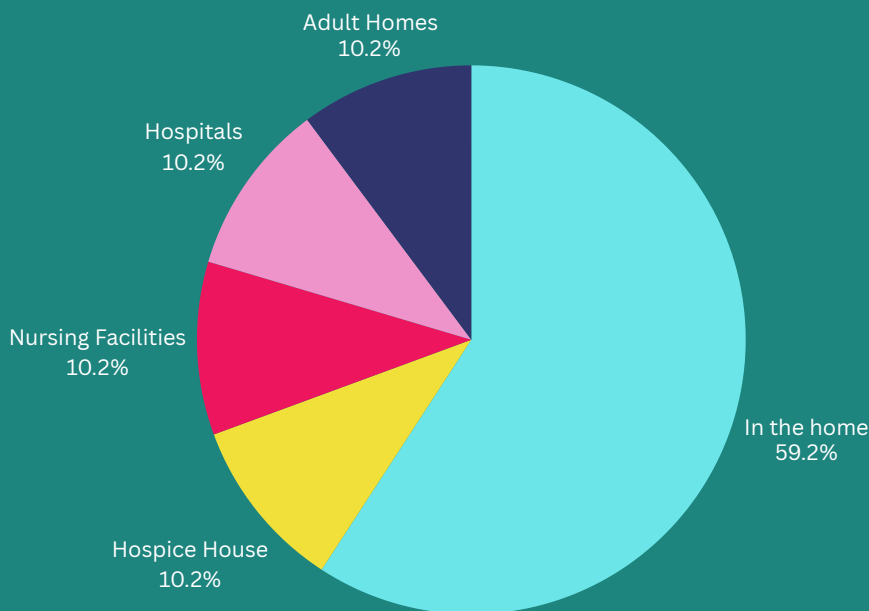
PATIENT DIAGNOSES

Niagara Hospice cares for patients with a variety of diagnoses. Historically, the perception has been that hospice care mainly cares for patients diagnosed with cancer; when one reviews these demographics, it becomes apparent that while cancer diagnoses comprise 35% of patient diagnoses, 65% present with other diagnoses.



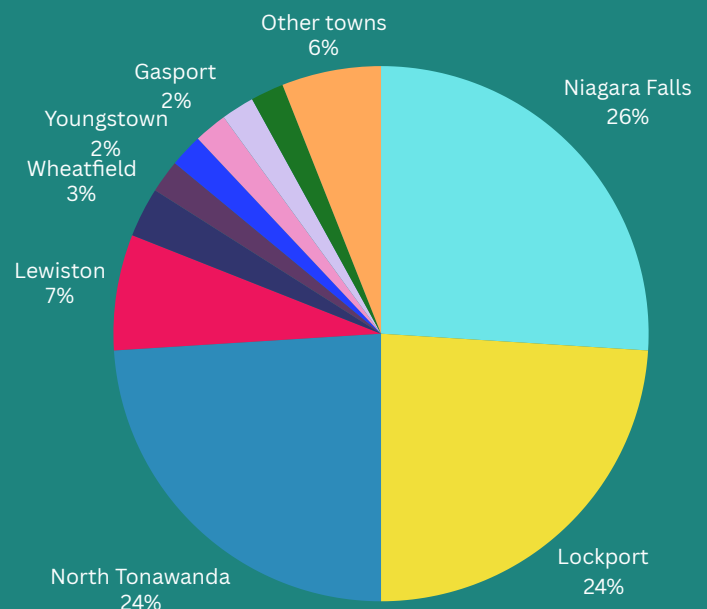
PATIENT CARE LOCATIONS

Niagara Hospice provides the right care, in the right place, at the right time. The location of patient care is one we carefully assess; we see the majority of patients in the home, however, several facilities, including Hospice House in Lockport, continue to provide specialized care, especially in those cases where the patient may require a higher level of care than what a caregiver can provide in the home.



PATIENT CITIES & TOWNS

Since 1988, Niagara Hospice has cared for all of Niagara County. The organization continues to see a majority of patients from the three largest cities, however, there continues to be a steady increase in patient representation from the many towns and villages throughout the community.



ANNUAL HIGHLIGHTS



December 14: Niagara Hospice Hospice House expanded its residential wing, and officially admitted the first patient. After a year of construction, the six new residential patient suites brings the total at the facility to 16, the maximum allowed by New York State.



July 26: Corey Voelker, Director of Support Services & Executive Chef, & Sue Moulden, Hospice House Cook, participated in Network in Aging of WNY tasting event with other long-term care facilities at the Amherst Senior Center.

June: We celebrated 35 years of Niagara Hospice with a fun staff picnic.



June: Our dedicated volunteers introduced a new initiative at Niagara Hospice House...the Coffee & Tea Cart visits Hospice House patients and their loved ones once a week with special beverages and goodies .

December: Drive Against Diabetes (D.A.D) presented Niagara Hospice with a check for \$50,000 toward the fall appeal for replacing the two automated dispensing system units at Hospice House. D.A.D.'s generosity covered half of our goal of \$100,000 (which we met!)



IN THE WORDS OF FAMILIES TOUCHED BY NIAGARA HOSPICE...

"Thank you for all your dedication & care for our community!!! Awesome team."

COMMITTED, EXPERT STAFF

One very special element of Hospice care is our interdisciplinary care team...so many dedicated individuals working together to provide compassionate, expert care.

As the only hospice provider in Niagara County, our staff takes pride in their compassionate service to others.

Just one call to Niagara Hospice provides loved ones the physical, emotional, psychosocial, spiritual and bereavement care they need.



COMPASSIONATE, TALENTED VOLUNTEERS



2022-2023 saw the full return of Niagara Hospice's amazing volunteer force, totaling nearly 100 individuals. Niagara Hospice volunteers are dedicated, compassionate, and give of their time in so many beneficial ways. They visit patients, provide respite for caregivers, assist with events, help with office duties, and so much more.



IN THE WORDS OF FAMILIES TOUCHED BY NIAGARA HOSPICE...

"Thank you Volunteers. Hospice would surely not be the same without you."

CELEBRATING PHILANTHROPY

SPECIAL EVENTS

Niagara Hospice's dedicated Events Department organizes several annual events. In 2022-2023, \$153,000 was raised by events to support the organization.



August 6, 2022
453 participants



October 1, 2022
1,120 participants



November 25, 2022
The virtual event was very successful, selling 408 tickets & raising more than any silent auction on record.

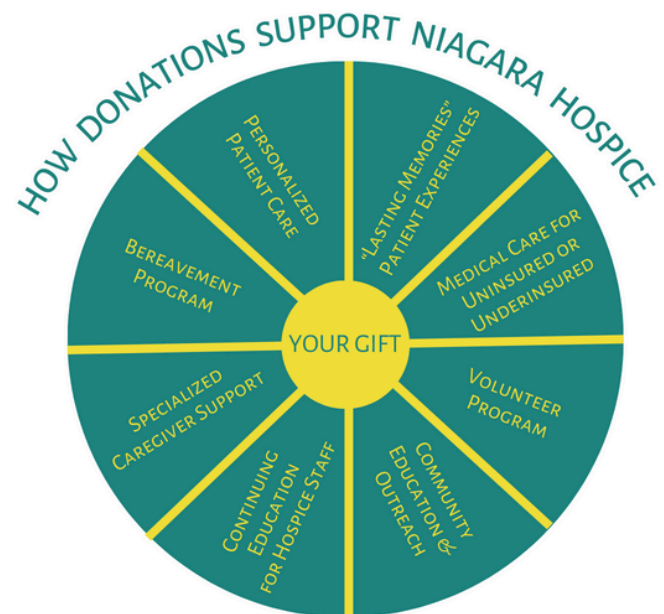


March 6-11, 2023
Our largest year to date!
Pre-Sale Coordinators: 97
Walk-Up locations: 78



Many generous groups & individuals have made Niagara Hospice their "charity of choice," and we cannot thank you enough! The money raised benefits the organization in countless ways, as noted on the right. Over 1,000 donors supported our annual appeals which funded special patient projects, allowing us to replace two medication dispensing units and purchase new beds and bedroom furniture for Hospice House.

Over 2,500 donors supported our mission through memorials and general contributions. THANK YOU!



IN THE WORDS OF FAMILIES TOUCHED BY NIAGARA HOSPICE...

"The services offered by this agency are nothing short of outstanding."

CELEBRATING COMMUNITY



Our community continues to support us in so many ways, and we are so incredibly grateful. From hosting fundraisers, to beautifying our Memorial Gardens, to assisting us at our events, we know we cannot do this work without this great community. THANK YOU.



IN THE WORDS OF FAMILIES TOUCHED BY NIAGARA HOSPICE...
*"For the first time in the caregiver journey,
 I didn't feel alone."*

THANK YOU TO OUR COMMUNITY PARTNERS & SPONSORS

A-1 Land Care, Inc.	Dopkins & Company, LLP	Lawley Service, Inc.	Small Law Firm
Abbott Answering Service	Doug E. Thompson Agency Inc	Lewiston Family Dental	Spalding Hardware Co
Acome Construction, Inc.	Drum Oil & Propane	Lockport Orthodontics, PC	Spicey Pickle Inc.
American Concrete of WNY	E. A. Granchelli Developer	Lockport Waffle Company	Stahlka Agency, Inc.
Anzalone Electric	Eaton Office Supply Co., Inc.	M&T Charitable Foundation	Starbucks Coffee
Aslan Plumbing And	Fathey Beer Company	Margaret O'Keefe PC	StarFood Mart LLC
Mechanical Services Inc.	Firth Jewelers, Inc.	Mark Cerrone, Inc.	Stevenson Hardware, Inc.
AssuredPartners Northeast, LLC	Fox Fence Inc	Metro Contracting &	Stuart Sports, Inc.
ATI Allvac	Frank M Ventry LLC	Environmental, Inc.	Sunrise Door & Woodworks,
Babbsco CARSTAR Collision	Fred E. Thomas Agency, Inc.	MH White Siding & Roofing Co.	Inc.
Becker Farms	Fresenius Kabi USA, LLC	Inc.	Supermarket Management Inc.
Becky Thompson Ins Agency Inc	Great Lakes Real Estate	Mineo & Sapio	Swans Marina U.S. Inc.
Best Buy Auto Sales	Greater Niagara Kitchen Design	Moley Magnetics Inc	Tater Cakes Bakeshop
Black Willow Winery	Gross Plumbing & Heating Co.	Naptime Kraftin	The Fly Inn Lodge LLC
Brickyard Brewing	Inc.	Niagara Falls Coach Lines	The Buffalo Sabres Foundation
Brownies Custard Stand	Half Baked Café	Northern Customs Services Inc.	Tim Hortons
Bucolo Cold Storage Inc.	Hardison Funeral Homes, Inc	Northstar Bikes	Tops Friendly Markets
Cheri Amour Inc.	Hess Road Wesleyan Church	On The Move Portable Storage Inc.	Tuscarora Indian School
Chudy Paper Company Inc.	Holland Group, LLC	Ontario Construction	Twin City Glass Corporation
Clarence Wall and Ceiling, Inc.	Hoover's Dairy Inc.	Pusateri & Fitzgerald	United Thermal Systems LLC
Clark Rigging & Rental	Independent Health Association	Race Management Solutions	Village of Wilson
Corporation	Inc	Register Graphics Inc.	Wandering Gypsy
Cole, Sorrentino, Hurley,	Jay's Place	Rhoney Funeral Home Inc	Waterbourne Construction
Hewner & Gambino, P.C.	JoJo's Ice Cream	Roswell Park Cancer Institute	Advisors, LLC
Compu-Mail, LLC	Joseph G Frazier, P.C.	Sahlen's Hot Dogs	Woodcock Brothers Brewery
Cornerstone CFCU	Judi's Lounge	Scott Lawn Yard, Inc	Woodside Granite Industries,
Covanta Niagara LP	Kimmins Terrier Foundation	Sevenson Environmental Services, Inc.	
Crown Benefits Group Inc.	KIPO Chevrolet	Inc.	Youngstown Village Diner, Inc.
DePaul Adult Care Communities	LaSalle Contracting Corp.	Shelby Crushed Stone, Inc.	Zajac Funeral Home Inc.

IN THE WORDS OF FAMILIES TOUCHED BY NIAGARA HOSPICE...

*“At a time when our decisions were the hardest,
you offered gentle guidance and endless support.”*

CELEBRATING OUR HISTORY

- 1980 - On December 11, the first gathering of individuals interested in developing a hospice in Niagara County took place at the Payne Ave. Christian Church at corner of Payne Ave. and Wheatfield St. in N. Tonawanda
- 1981 - Formation and first meeting of Adhoc Committee to develop a hospice in Niagara County
- 1982 - Niagara Hospice Educational Association, Inc. was incorporated on October 20
- 1984 - Niagara Hospice Educational Association established offices at the old air base in Cambria; the first Board of Directors is formed
- 1986 - A Certificate of Need is presented to the NYSDOH (New York State Department of Health) by then board President, Patricia Evans
- 1987 - On November 30, a Certificate of Amendment was filed to change the name of the corporation to Niagara Hospice, Inc.; all necessary policies and procedures developed by newly hired first CEO, Martin Jackson
- 1988 - In June, Niagara Hospice, Inc. was licensed to serve its first home care patients**
- 1990 - Hospice offices moved to what is affectionately called, "The little house on the prairie" - a small ranch house near the air base in Cambria
- 1991 - Headquarters was moved to the Colonel Payne School building in North Tonawanda
- 1996 - In February, the newly built Sunset Drive administrative building opened under the leadership of Carol Gettings, CEO
- 1999 - On June 1, Niagara Hospice received accreditation on June 1 from the Accreditation Commission for Health Care (ACHC)
- 2000 - Current Niagara Hospice CEO, John Lomeo, is hired in August
- 2001 - Camp Hope was established as the first bereavement camp for children in Western New York
- 2002 - Niagara Hospice established a Pet Visit Volunteer program
- 2004 - In December, the \$3 million "Wings of Serenity" campaign was launched to build Niagara Hospice House.
- 2005 - Niagara Hospice Pharmacy Practice residence program was accredited by the American Society of Health-System Pharmacists, the first pharmacy practice with emphasis in home care based in a hospice to receive accreditation in the nation.
- 2006 - In May, construction of Niagara Hospice House began on the Niagara Hospice campus on Sunset Drive in the Town of Lockport.
- 2007 - On June 5, the first patients were admitted to Niagara Hospice House.
- 2010 - In February, Niagara Hospice opened two additional residential suites at Hospice House, bringing the total to 10 residential and 10 general in-patient.
- 2012 - In March, Hospice at Jeanne's House - a Northgate and Niagara Hospice Collaboration began serving residents in need of both 24-hour skilled nursing and hospice services, the only collaboration of its kind in New York State at the time.
- 2013 - May 10, Niagara Hospice and the Schoellkopf Health Center announced a new partnership to open a dedicated hospice unit on the Niagara Falls Memorial Medical Center campus. David's Path is named for David Winker, a beloved Memorial Medical Center employee who spent his final days surrounded by family members while being cared for at Niagara Hospice House.
- 2014 - Niagara Hospice received accreditation from the Accreditation Commission for Health Care (ACHC).
- 2017 - June - Niagara Hospice House celebrates 10 years of service; July - Niagara Hospice House residential wing named in honor of Paul Beatty, Sr. "Paul R. Beatty, Sr. Residential Suites."
- 2020 - In May, the Niagara Hospice House converted four of its 10 general inpatient suites into negative pressure suites to accommodate patients with infections.
- 2021 - On June 4, the New York State Department of Health approved the Niagara Hospice expansion project to add six residential patient suites to the Niagara Hospice House at 4675 Sunset Drive in Lockport.
- 2022 - On December 14, the Niagara Hospice House new residential wing with 6 additional suites opened and admitted the first Niagara County patient.

IN THE WORDS OF FAMILIES TOUCHED BY NIAGARA HOSPICE...

*"The care I received was so special to me.
I can't thank you enough."*



DEDICATED LEADERSHIP

EXECUTIVE TEAM

John Lomeo, President & CEO

Carlo Figliomeni, CFO & COO

Andrea Sammarco, Esq. Corporate General Counsel

MEDICAL LEADERSHIP

Dr. Richard Castaldo
Medical Director

Dr. Edward O'Brien III
Assistant
Medical Director

Dr. Jay Newman
Assistant
Medical Director

Dr. Robert G. Wahler
PharmD, BCGP, FASCP, CPE
Director of Pharmacy Services

Dr. Sameer Mamnoon

Dr. Mian Majeed

Dr. Todd M. Orszulak

Danielle M. Burngasser, RN, BSN
Vice President of Clinical Operations

Janet Ligammari, RN
Director of Nursing Services

Sandra Sauvageau, NP
Niagara Hospice House

BOARD OF DIRECTORS

James M. Shaw, DDS, Chairman

James Baker, Secretary

Patricia Evans, Treasurer

Mary Brennan-Taylor

Michael Cushman

Linda Flessel, RN

Nicholas Granchelli

Sharon Jean Hewner, PhD

Dan Mandaville

Paul Nanula



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NiagaraHospice.org

