

Expert Care for the *Entire* Family



2020-21 **Annual Report**







Member Since 1989

NiagaraHospice.org 4675 Sunset Drive • Lockport, NY 14094 • 716-HOSPICE



ORGANIZATIONAL OVERVIEW:

Founded in 1988, Niagara Hospice is a 501(c)(3) health care organization and the only hospice in Niagara County per a New York State Department of Health Certificate of Need. The organization has provided specialized care, symptom management and personalized support to more than 28,000 patients, families and caregivers over the last 33 years within Niagara County's population of 210.000.

A member of the National Hospice & Palliative Care Organization (NHPCO) since 1989, Niagara Hospice is the only Western New York hospice that has voluntarily pursued and achieved the ACHC (Accreditation Commission for Health Care) accreditation that demonstrates the organization's commitment to a high level of patient care, operational performance and continuous improvement.

OUR MISSION:

Niagara Hospice provides expert end-of-life care, comprehensive support and personalized guidance to Niagara County patients, families and caregivers faced with a terminal illness. The clinical staff delivers physical, emotional and spiritual care and support services to improve quality of life and help families maximize their time together. Patients are eligible to receive hospice care with a prognosis of six months or less, or up to 12 months for those who receive strictly Medicaid. Most patients and families receive care in their homes. The organization also has partnerships with skilled nursing facilities throughout Niagara County to provide needed services to eligible patients wherever they live.

OUR VISION:

Niagara Hospice will evaluate each life-limiting diagnosis for hospice eligibility, an important benefit that ensures comfort, dignity and specialized care for terminally ill patients. When Niagara County patients, families and caregivers enter our program, we provide a customized care plan and personalized support to manage symptoms, deliver caregiver relief and maximize quality of life and precious time together for as long as possible.

THE NIAGARA HOSPICE CAMPUS:

The administration building, dedicated in February 1996, and the Niagara Hospice House, which features 10 residential long-term care units and 10 general inpatient care units, are located on 25 acres in a serene, rural residential area on the western edge of the Town of Lockport in Niagara County. The mailing address is 4675 Sunset Dr., Lockport, NY 14094.

NIAGARA HOSPICE HOUSE:

In June 2007, the 24,000-square-foot Niagara Hospice House (4675 Sunset Dr., Lockport; 716-280-0600) opened to provide general inpatient care and long-term residential care. There are 10 inpatient and 10 residential suites. Over the last 14 years, staff has cared for more than 5,000 Niagara County patients and families at Hospice House.

COLLABORATIVE FACILITIES:

Niagara Hospice maintains collaborative partnerships in Niagara County with Niagara Falls Memorial Medical Center and the McGuire Development Group that provide dedicated hospice units at two skilled nursing homes - **David's Path at Schoellkopf Health Center** (621 10th St., Niagara Falls; 716-278-4578) that opened in 2014 and **Jeanne's House at Northgate Health Care Facility** (7264 Nash Rd., North Tonawanda; 716-694-7700) that opened in 2012.

CONTRACTED FACILITIES:

Niagara Hospice contracts with a variety of other health care facilities to provide hospice services to patients across Niagara County, including: Brookdale Niagara, North Tonawanda; DeGraff Memorial Hospital, North Tonawanda; Elderwood Wheatfield, Niagara Falls; Elderwood Lockport, Lockport; Lockport Presbyterian Home in Lockport; Our Lady of Peace Nursing Care, Lewiston; Niagara Rehab, Niagara Falls.

COMMUNITY SUPPORT:

Niagara Hospice benefits from extensive support from community residents and organizations across Niagara County and Western New York. Our special events department organizes special events each year that bring the community together to raise funds for our patients and families, including Spring Bouquet Sale, Jack Beatty Memorial Hospice Cruise & Clambake, Gran Fondo bike ride, Mighty Niagara Half Marathon, Cocktails & Cash raffle and silent auction and Light-a-Life holiday ceremony.

A variety of planned giving options are also available to the public, including bequests of money, real estate or personal property through a will or living trust; retirement plans or life insurance policies that name Niagara Hospice as the beneficiary; gifts that provide lifetime income, such as charitable gift annuities and remainder trusts.

The Special Events Department placed more than 300 butterflies in the Memorial Gardens on the campus in Lockport. Each butterfly had a name written on it of someone that is loved and missed dearly by their family and friends. It was a beautiful tribute in place of what would normally be a large, in-person event with a live butterfly release. We are doing what we can, at a distance, to connect with our families and community members.

NOVEMBER 18, 2020

The Rotary Club of Lockport recognized Jane James, NP, Director of Admissions for Niagara Hospice, with a 2020 Paul Harris Fellows Award. James has been a registered nurse for more than 17 years. She joined Niagara Hospice in February 2019 to lead the admissions department for all hospice care programs for Niagara County residents. She oversees a team of admissions nurses that helps patients and families enter the program in family homes, Niagara Hospice House in Lockport, collaborative partnerships in North Tonawanda and Niagara Falls, and contracted health care facilities, including skilled nursing facilities, hospitals and adult homes.

DECEMBER 10, 2020

Niagara Hospice received its renewed accreditation from the Accreditation Commission for Health Care (ACHC), making it the only hospice in Western New York to attain this distinction. Accreditation is a voluntary activity in which health care organizations submit to peer review of their internal policies, processes and

> patient care delivery against national standards. By attaining accreditation, the organization continues to demonstrate its commitment to maintaining the highest level of excellence in services and customer satisfaction.



JULY 28, 2020

Niagara Hospice adopted new information technology service called DIRECT Secure Messaging that allows the rapid transfer of patient referrals and medical records. The communication service equips health care facilities with the ability to efficiently send clinical data from their Electronic Medical Record (EMR) system to Niagara Hospice's EMR system without having to print or fax any documents. DIRECT will save a significant amount of time and effort for providers who are referring patients.

MAY 27-31, 2021

MARCH 10, 2021

For four days at the end of May, the Niagara Hospice census reached 200 total patients. By providing care for this many patients, families and caregivers, the organization achieved a very high level of service while surpassing the nationally recognized standard of capacity, relative to the Niagara County population of 210.000 residents.

JUNE 4, 2021

The New York State Department of Health approved the Niagara Hospice expansion project to add six residential patient suites to the Niagara Hospice House at 4675 Sunset Drive in Lockport. The \$2 million facility project will bring to total, 16 residential suites. Niagara Hospice House opened in June 2007 as a state-of-the-art facility that has been the model of hospice facilities throughout the country. The organization's capital campaign is now underway to fund the expansion.

ADMISSIONS OVERVIEW:

- During the 2020-21 fiscal year, Niagara Hospice admitted 1,027 new patients, an increase of 104 from the previous fiscal year's total of 923 patients.
- The total patients cared for was 1,220, including 193 existing patients at the start of the fiscal year.
- The daily patient census surpassed 200 on several days in late May.

MEDIA RECAP:

- Niagara Hospice featured on Channel 7's "AM Buffalo" and WLVL radio's "Ask the Expert" in November for Hospice Month
- Niagara Hospice volunteer opportunities were highlighted in the April issue of Buffalo Spree
- Case Manager Daizi Schiano, RN, BSN, featured in October issue of Buffalo Spree for her efforts in helping family members say goodbye through FaceTime during the pandemic.

2020-21 REVIEW

COVID PANDEMIC

Future generations will look back on the Covid pandemic and wonder with amazement how organizations managed to adjust and persevere through the changing regulations, masking, social distancing and workforce challenges. It was a year that tested many organizations operational efficiencies.

The Niagara Hospice staff adapted to new policies and remote working while embracing technology and videoconferencing to remain productive throughout the pandemic. Every department continued to deliver the highest quality of care and support for our patients, families and caregivers.

The pandemic proved to be an opportunity for staff to demonstrate its talent, commitment, diligence and resolve. Through compliance with masking, social distancing and avoiding large gatherings, the organization met the needs of every patient and family without any disruptions.

SPIRITUAL CARE AND BEREAVEMENT DEPARTMENTS

This year, still facing many of the challenges of the COVID virus, the Spiritual Care and Bereavement Departments maintained their creativity while supporting patients and their families on their journey. We continued to provide the high quality of supportive and compassionate care while expanding our technology skills.

The Spiritual Care Counselors provided outstanding, imaginative spiritual support to 675 patients and their family members.

Bereavement Counselors supported 1072 bereaved family members through phone calls, cards, letters, newsletters, virtual support groups, and limited in-person visits.

In October we celebrated the importance of light as the days get shorter with our second Remembrance Celebration of the year, "Light of Life." The Bereavement and Spiritual Care worked together to create an evening of light, honoring and celebrating the lives of those who died in the care of Niagara Hospice. The grounds were lit up with outdoor lights, staff waved, wore lights and carried light up signs of encouragement. Families were invited to decorate their cars and tune in on their radios to hear special messages from the Hospice staff as they drove through the grounds. It was not as well attended as we had hoped, but the people who came seemed to appreciate the opportunity.

We welcomed Caleb Gaudy LMSW as addition to our staff in August. In order to create more continuity between the care when someone is alive and the aftercare for the families, the staff experimented with having a hybrid position of bereavement/spiritual care, which worked out well.

The staff also celebrated with Dr. Carolyn Peeler as she received her DMIN and retired in April, after almost 20 years of employment at Niagara Hospice.

Rev. Nancy Faery, MDIV, Director of Spiritual Care & Bereavement Services, had the honor of being featured in a national "The Heart of Hospice" podcast with co-hosts Helen Bauer, RN, BSN and Jerry Fenter, Spiritual Counselor, in August 2020. She described the process her departments created a virtual remembrance service to honor Niagara County patients who were cared for during the past year. She also outlined the benefits of using technology for telemedicine and videoconferencing to provide support to families.



"I cannot begin to tell you how thankful our entire family is for the love, support and care that was shown to my uncle during his time at Hospice. All the amazing caregivers at Hospice helped to make his last days peaceful and pain free. He had ministered others at Hospice for many years, so he knew that was where he wanted to be when he needed to be cared for. We are grateful for the time when he needed to be cared for. We grateful for the time we were able to spend with him and the kindness and support that was shown to our family as well. You are all doing amazing work! Thank you for everything you do! You are angels on earth."

-- Michelle, Ransomville

"Having been a long time Hospice volunteer, my husband was familiar with Niagara Hospice, so when his diagnosis with cancer became terminal, he chose Hospice with confidence. With the loving support and care that he received, he was able to die at home where he wanted to be. I also am grateful for that support and care during the grieving process." -- Rose, Burt

"Your organization has helped a number of my loved one during their final days. Through all the sadness and grief that we all felt as they would be leaving us, we were comforted by the fact that they were treated with such care and dignity. We all miss them so terribly, but knowing how they were treated with such compassion and love makes our memories of them more special. They were all ale to stay in their homes surrounded by loved one until their passing. For that we, as a family are forever grateful. Thank you." -- Nancy, Akron

"Our family has had Hospice help many times. The love and compassion your staff has shown has made the time comforting and easier to get through." -- Faye, Newfane

"You helped my mom when her pain was out of control. We made her end more comfortable. She told me, "I can't take it anymore". Hospice came in and resolved the pain issue. Together we were with her until she passed. Thank you."

-- Paul, Lockport

"I am very thankful for Hospice because my husband. Harold Nelson is under the care of Hospice in our own home. I cannot say enough for the special loving care we receive from Hospice. Every person that has been sent to care for both of us has been awesome. I thank God every day for you."

-- Carol, Lewiston

NIAGARA HOSPICE FAMILY TESTIMONIALS

"My mom was diagnosed with emphysema, and because of Niagara Hospice, she was able to stay in her home surrounded by her and family and be comfortable before she passed. Everyone from Niagara Hospice were so supportive and helpful. They made it possible for our mother to pass away the way she wanted to, surrounded by family, in her own home." -- Lisa, North Tonawanda

"When my husband became ill, I was able to care for him in our home. Hospice made everything they could to help me care for him. The support from my whole team was wonderful. I thank and support Hospice of Niagara for all they did for us and will continue to do for others.

Again I cannot thank you enough!" -- Judith, Burt



DR. RICHARD CASTALDO, Medical Director

Dr. Richard Castaldo is the Medical Director for Niagara Hospice and

has more than 25 years of experience as a physician. With specialties in internal medicine and primary care, he is also currently serving as the Medical Director for the Pathways palliative care program. He still serves as the Medical Director for Kalos Health. His career has included an affiliation with the Nagara Falls Memorial Medical Center Primary Care and Suboxone Addiction Clinic.

He has been appointed a Clinical Assistant Professor at the University at Buffalo's Jacobs Medical School for his role in guiding fourth-year medical students through their hospice and palliative care elective rotations. In 2002, he was named UB Medical School Teacher of the Year for his work with the program.

Over the last 25 years, he also served as the primary care doctor for Division I student-athletes, specifically the Niagara University Men's Hockey Team.

He has participated in numerous phase two and phase three research projects throughout his career and has been published in various topics.



DR. JAY NEWMAN, Assistant Medical Director

Dr. Jay Newman is the assistant medical director for Niagara

Hospice. He is board certified by the American Board of Internal Medicine and brings 30 years of experience to the clinical leadership team at Niagara Hospice. Under medical director, Dr. Richard Castaldo, Dr. Newman provides leadership to the clinical care team while providing comprehensive end-of-life care for Niagara County patients and families facing a terminal illness.

He has extensive clinical experience in a hospital setting, having previously worked as an attending physician in the emergency departments at Kenmore Mercy Hospital, Buffalo VA Medical Center and Mount St. Mary's Hospital. He received the Doctor of Distinction award from Kenmore Mercy in 2018.

He served as Chief Medical Resident at the Buffalo Veterans Affairs Medical Center in 1991 and later as the Chief of Emergency Department. He also served as Chief

Kenmore Mercy Hospital.

He is a graduate of SUNY at Buffalo with a B.A. in psychology and earned his M.D. at Autonomous University of Guadalajara in Guadalajara, Mexico.

of the Emergency Department at



DR. BHARAT KOHLI, M.D.

Dr. Bharat Kohli, MBA, is a Clinician and Physician Executive who has held leadership

positions in hospital administration as well as the pharmaceutical, medical device and biotech industries in the areas of research and development, medical affairs and business development.

His most recent position was as Chief Medical Officer for the Community Health Centers of Buffalo, where he was responsible for the oversight, administration, planning and development of high-quality clinical services provided by the Community Health Center of Buffalo and for defining the best structure for that oversight for treating 21,000 patients. His responsibilities also included hiring and supervising clinical staff, peer review, development and implementation of the clinical quality assurance program and advising the CEO and Board of Directors on clinical issues, including quality improvement and quality assurance.

His clinical background is in family practice and emergency medicine and he has practiced in Canada and the United States. Dr. Kohli is a graduate of the University of Toronto Medical School with specialties in primary care and emergency medicine. He also earned an MBA from the University at Buffalo.



DR. TODD M. ORSZULAK, D.O.

Dr. Todd Orszulak is a Niagara Falls native and graduate of

Canisius College, where he was on an academic scholarship and received a Bachelor's Degree in biology. After Canisius, he graduated from Kirksville Osteopathic medical school in Kirksville, Missouri.

OUR EXPERT

While at Canisius
College, Dr. Orszulak
learned the difference
between Osteopathic (D.O.)
vs. standard Allopathic (M.D.)
medicine. Osteopathic medicine
is a combination of "hands on"
musculoskeletal manipulation as well
as standard medicine. He saw this as
an opportunity to offer a more holistic
approach to medicine for his patients
especially in a primary care setting.

He finished his training in medical school with outpatient and medicine rotations in Cleveland. After he graduated medical school, he moved back to Buffalo and married his wife, Adrienne. He finished his residency in Internal Medicine through the University of Buffalo Program at Sisters, Buffalo General, ECMC and the VA.



DR. ROBERT G.
WAHLER,
PharmD, BCGP, FASCP,
CPE, Director of
Pharmacy Services

Dr. Robert G. Wahler has been the Director of Pharmacy Services at Niagara Hospice since 2002. He also serves as a Clinical Associate Professor in the School of Pharmacy and Pharmaceutical Sciences at the University at Buffalo.

His research interests focus on identifying and reducing medication related fall risk in the elderly. Using the Medication Therapy Management (MTM) model, he is developing clinical decision support tools to access medication falls risk, medication cognition impairment and inappropriate medications in the elderly.

Dr. Wahler received a B.S. degree in pharmacy from Albany College of Pharmacy at Union University and his Doctor of Pharmacy from the University at Buffalo.

He is a founding member and presently on the Board of Trustees as the Niagara Hospice representative to the Society of Pain Palliative Care Pharmacists. He has served as the Pharmacist Section Leader for the National Council of Hospice and Palliative Care Professionals of the National Hospice and Palliative Care Organization.

Specialized as both a Board Certified Geriatric Pharmacist and Certified Pain Educator, Dr. Wahler includes student education in his daily practice of caring for hospice patients. In 2009, he established a student staffed Medication Reconciliation Service for Niagara Hospice's general inpatient unit in which approximately 150 students have reconciled medication lists for more than 2,500 patients over the 10 years of the program.



DANIELLE M.
BURNGASSER,
RN, BSN, Vice President
of Hospice Clinical
Operations

Danielle Burngasser is the Vice President of Hospice Clinical Operations at Niagara Hospice. She began her career at Niagara Hospice in 2004 as a full-time home care nurse. She was promoted to Team Leader in 2006 and then to Director of Hospice Homecare Services in 2008.

In 2012, Ms. Burngasser assisted in establishing the organization's collaborative hospice units at the Northgate Health Care Facility in North Tonawanda and Schoellkopf Health Center in Niagara Falls.

She has been certified in Hospice and Palliative Care Nursing since 2009 and is an active member of the Certified and Palliative Care Nurses Association. She earned a bachelor of science in nursing from Niagara University.



JANET LIGAMMARI, RN, Director of Hospice Facility Services, Niagara Hospice House

Janet Ligammari is a native of Niagara

Falls. During her 40-year career in the health care field, Ms. Ligammari has received several awards, including the 2005 Mission in Action Nurse Award, and was nominated for the New York State Nurse of Distinction recognition. She started her career as a staff nurse at Mount Saint Mary's Hospital, was promoted to assistant nurse coordinator, and again promoted to Director of the Medical-Surgical Department in 2001.

She also worked for Frank Altieri, MD and James Wopperer, MD for four years as an orthopaedic office nurse before joining Niagara Hospice in January 2007.



JANE JAMES, NP, Director of Admissions

Jane James, NP, is the Director of Admissions

for Niagara Hospice and has been a registered nurse for 18 years. A resident of Lockport, she earned a bachelor of science in nursing from Daemen College and a master of science in family nurse practitioner from D'Youville College.

James has led the admissions department for Niagara Hospice for three years and oversees the Pathways palliative care program. She manages a team of chronic illness educators and care managers who deploy telehealth technology that provides remote, real-time monitoring of symptoms to ensure a rapid nurse response whenever the patient or family has urgent needs.

She is board certified through the American Nurses Credentialing Center (ANCC) and has worked as a registered nurse at Eastern Niagara Hospital in Lockport, where she specialized in the emergency department and critical care medicine before joining Niagara Hospice in 2019. She has also worked in the neuro-surgical intensive care unit at Gates Vascular Institute.

James received the Paul Harris
Fellows Award from the Lockport
Rotary Club in 2020 and holds
several certifications, including BLS
(Basic Life Support), ACLS (Advanced
Cardiovascular Life Support) and PALS
(Pediatric Advanced Life Support).

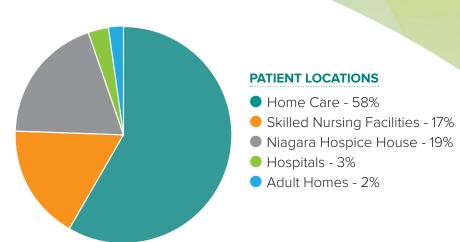


SANDRA SAUVAGEAU, NP, Niagara Hospice House

Sandra Sauvageau, NP is the Nurse Practitioner at Niagara Hospice House in Lockport. She has been an NP for 20 years and previously worked for Catholic Health in the neurology office for four years prior to joining Niagara Hospice.

She has worked as a nurse practitioner in a sub-acute nursing facility, specializing in internal medicine, and has extensive experience in private practice and hospital settings.

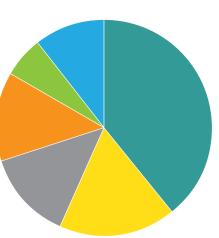
Prior to becoming a nurse practitioner, she worked as a registered nurse in the intensive care unit at Niagara Falls Memorial Medical Center. She received a bachelor of science and master of science from Niagara University and is board certified by the American Academy of Nurse Practitioners. She is also certified in ACLS, MAT (suboxone) and Wilderness Medicine.

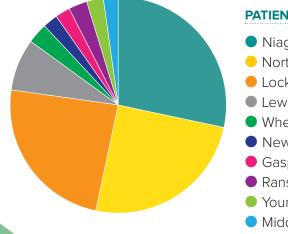


PATIENT LOCATIONS & DIAGNOSES

PATIENT DIAGNOSES

- Oancer 38%
- Neurologic & Dementia 17%
- Circulatory & CardiacDiseases 13%
- Respiratory Diseases 13%
- Renal Diseases 6%
- Other 10%





PATIENT CITIES & TOWNS

- Niagara Falls 26%
- North Tonawanda 23%
- Lockport 22%
- Lewiston 7%
- Wheatfield 3%
- Newfane 2%
- Gasport 2%
- Ransomville 2.4%
- Youngstown 2.3%
- Middleport 2%



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THE HISTORY OF NIAGARA HOSPICE

1980 On December 11, the first gathering of individuals interested in developing a hospice in Niagara County took place at the Payne Ave. Christian Church at corner of Payne Ave. and Wheatfield St. in N. Tonawanda

1981 Formation and first meeting of Adhoc Committee to develop a hospice in Niagara County

1982 Niagara Hospice Educational Association, Inc. was incorporated on October 20

1984 Niagara Hospice Educational Association established offices at the old air base in Cambria; the first Board of Directors is formed

1986 A Certificate of Need is presented to the NYSDOH (New York State Department of Health) by then board President, Patricia Evans

1987 On November 30, a Certificate of Amendment was filed to change the name of the corporation to Niagara Hospice, Inc.; all necessary policies and procedures developed by newly hired first CEO, Martin Jackson

1988 In June, Niagara Hospice, Inc. was licensed to serve its first home care patients

1996 In February, the newly built Sunset Drive administrative building opened under the leadership of Carol Gettings, CEO

1999 On June 1, Niagara Hospice received accreditation on June 1 from the Accreditation Commission for Home Care, Inc.

2000 Current Niagara Hospice CEO, John Lomeo, is hired in August

2001 Camp Hope was established as the first bereavement camp for children in Western New York

2006 In May, construction of Niagara Hospice House began on the Niagara Hospice campus on Sunset Drive in the Town of Lockport.

2007 On June 5, the first patients were admitted to Niagara Hospice House.

2010 In February, Niagara Hospice opened two additional residential suites at Hospice House, bringing the total to 10 residential and 10 general in-patient.

2012 In March, Hospice at Jeanne's House – a Northgate and Niagara Hospice Collaboration began serving residents in need of both 24-hour skilled nursing and hospice services. Notably the only collaboration of its kind in New York State at the time.

2013 On May 10, Niagara Hospice and the Schoellkopf Health Center announced a new partnership to open a dedicated hospice unit on the Niagara Falls Memorial Medical Center campus. David's Path is named for David Winker, a beloved Memorial Medical Center employee who spent his final days surrounded by family members while being cared for at Niagara Hospice House.

2017 June - Niagara Hospice House celebrates 10 years of service; July - Niagara Hospice House residential wing named in honor of Paul Beatty, Sr. "Paul R. Beatty, Sr. Residential Suites."

2018 On June 5, Niagara Hospice commemorated its 30th anniversary, having served more than 25,000 Niagara County residents and their families.

2018 In September, the 10th annual Niagara Hospice Dash 5K fundraiser was held in Youngstown, N.Y. with more than 1,500 runners participating.

2018 In November, the Niagara County Legislature issued a proclamation for National Hospice Month and the 30th anniversary of Niagara Hospice.

2020 In May, the Niagara Hospice House converted four of its 10 general inpatient suites into negative pressure suites to accommodate patients with infections.

2020 In December, Niagara Hospice received its renewed accreditation from the Accreditation Commission for Health Care (ACHC), making it the only hospice in Western New York to attain this distinction. Accreditation includes a peer review of internal policies, processes and care delivery against national standards. By attaining accreditation, the organization continues to demonstrate its commitment to maintaining the highest level of excellence in services and customer satisfaction.

2021 On June 4, the New York State Department of Health approved the Niagara Hospice expansion project to add six residential patient suites to the Niagara Hospice House. The \$2 million facility project will bring to total, 16 residential suites.



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